

LONDON BOROUGH OF HILLINGDON PENSION FUND INVESTMENT CONSULTANT OBJECTIVES	Measure	Score
<b>1. Demonstration of Value added</b>		
Helped the fund set a strategy based on the Fund goals/objectives.	Is there an effective long term plan in place? Have KMPG shown understanding of the Fund objectives? Direction of travel clear for the fund with sufficient input into the Investment strategy statement KMPG have reflected the triennial valuation assumptions on risk and reward within strategic asset allocation (SAA) and strategy decisions	
Portfolio has resulted in positive performance versus strategic objective of gilts plus 4% over the long term	Return achieved vs target Manager outperformance of benchmark Volatility of funding level Sustainability of contributions	
Implemented changes to the strategy show a track record of adding value	Changes lead to reduced risk /reduced volatility /higher returns /achievement of income target As compared to no change	
Total Fund Fees within an acceptable range, in line with government expectations of reducing fees across the LGPS	KMPG shown awareness of transition costs Awareness of decisions of change in asset classes on total fees for the Fund	
<b>2. Proactivity</b>		
Portfolio structure is suitable to meet the investment objectives and market conditions, with relevant strategic asset allocation ideas proactively identified	Was date of proposal opportune Implementation approach is aligned with fund delegations and processes Associated costs included in proposal Governance issues included in proposal Portfolio balancing and SAA target ranges are suitable in the economic climate	
To provide Pensions Committee training as required, to satisfy training needs and to enable effective decision making on new opportunities.	Clear and relevant training KPMG shown an understanding of members Link to portfolio and strategic direction or gap in knowledge of decision makers to support proposals	

	Engaged members through training sessions and positive feedback	
<b>3. Service Levels/Relationship</b>		
KPMG have met all key service deadlines	Timely responses to queries raised Reports issued 10 days before committee or meeting dates Training items circulated in advance of meetings Ad hoc project work completed within agreed timeframes	
Good quality reporting, where communication is clear and understandable	Positive feedback from stakeholders KMPG involved in challenge or debate on issues raised as committee meetings and able to comfortably answer members questions Decisions proposed are implemented or referred for further clarity	
Strong positive working relationship	Positive feedback from stakeholders Ability to work collaboratively with officers and other specialist advisers Ability to work effectively to an agreed goals in line with the fund delegations Proactive approach to the Fund's work plan and cyclical requirements	
Fees are in line with tender submission and billed promptly. Fees agreed in advance for specific projects.	Fees as per signed contract Fees for project works as per agreed authorised project scope Ad hoc queries allocated to account retainer and applied in line with monthly billing cycle.	
Team involved with Hillingdon work is of the highest standard as reflective of the tender	Agreement with officers in advance of any changes of investment consultant personnel reporting at Committee or at other engagements	
Provision of advice and assistance to officers and Committee members in a timely manner with effective communication	Calls, conference calls, on site meetings and responses from emails dealt with timely and on request KMPG team available to provide urgent ad hoc advice Communications clear and understood by officers and Committee members	

**4. Compliance**

Compliance requirements met

Statutory deadlines achieved  
Proper advice provided on all investment decision making to Pensions Committee  
All advice and work fully documented to enable clear decision making.